



**PRIALA LEGAL**  
BOUTIQUE PROPERTY LAWYERS

## Off The Plan Property Purchases

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## Buying Off The Plan?

Buying a property 'Off The Plan' affords buyers the advantage of early, competitive pricing and first choice of the products available.

However, there are some risks associated with this type of purchase, which present lawyers with unique contractual challenges that must be managed to ensure that their clients' rights and interests are protected.

A lawyer who understands developers' systems and processes is beneficial to the formation of a stable agreement between sellers and buyers in off the plan sales, ensuring that each party is clear on what they are bargaining for - this is conducive to the smooth progression of a property sale from contract-signing to settlement.

### AT A GLANCE

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#### BUYING OFF THE PLAN?

There are many advantages for the buyer

#### EXPERIENCE

An experienced lawyer is needed to guide you through some of the pitfalls

#### UNIQUELY PLACED

Prial Legal has 25+ years of experience working for both buyers and developers

## Experience

Despina Priala has been practising property law in Queensland for over 25 years.

She began her career as a lawyer at the Gold Coast's largest law firm in the early 90s, where she worked with leading Qld. property players of that era; she then progressed to the position of in-house counsel for the Sunland Group in the early 2000s, during their golden era when they developed Palazzo Versace, Q1 and Circle on Cavill, and expanded interstate and into the Middle East.

In 2007 Despina established Priala Legal, a boutique property law firm providing clients with her high-level expertise delivered in a prompt, accessible, and personalised manner.



## Uniquely placed



### **Priala Legal is uniquely placed**

to provide its clients and industry colleagues, (buyers, sellers, developers and real estate agents), with the rare combination of Despina's 25+ year experience as a property lawyer who acts for both developers and buyers alike.

This sets us apart from other law firms offering 'off the plan' conveyancing on the Gold Coast or throughout Queensland - we have a unique perspective and understanding of the property industry which underpins our ability to protect our clients' rights and interests at all times.



In addition to 25+ years of expertise, our team is **professional, friendly, and accessible**, and Despina contributes her expertise to the constantly evolving area of property law as a member of the Qld Law Society Property and Development Committee, which allows her to stay at the forefront of changes and developments in the law.